PHILIP MORRIS U.S.A. INTER-OFFICE CORRESPONDENCE 120 PARK AVENUE, NEW YORK, NY 10017

TO:

Edna Moore

Karen Marryshow

SUBJECT:

FROM:

FINAL1994 Hispanic Events Media Schedule

Attached is the Final 1994 Hispanic Virginia Slims Tennis media schedule, which is planned and placed by Leo Burnett. The following outlines the plan:

Budget Recap

Total Budget: \$123.0M (does not include \$20.5 for production)

80.0M (For key tournament markets)

15.5M (Allocated for Legends)

27.5M (transferred from canceled B&H Festivals)

Budaet

<u>CPE</u> \$106.8M

Difference \$16.2M

November 15, 1994

\$123.0M

Schedule adjustments

• Frequency levels for El Diario and Noticias Del Mundo for the New York Championship were increased to six times (from 3 times).

Please note that we are \$16.2M under budget. Due to timing and limited vehicles, we are unable to reinvest these funds.

If you have any questions, please let me know.

Thank you.

Philip Morris

Leo Burnett

D. Cimine

L. Bledsoe

J. Fontanez

S. Berk

R. Schneider

R. Simons